

Process Innovation

Reshaping the **box**
we **think** outside of

It's not fun to lose the best people on your staff to a long term process-improvement project, only to realize, at the end, that you've implemented exactly what your competitor is already doing. At best, you've maybe inched slightly ahead.

We hear you. That's why, after spending years as executives trying to successfully implement process changes in our own organizations, we've developed a method to inject innovation into the rote process- transformation engagements other firms sell.

We won't be replacing our consultants the 2nd week of the engagement with less experienced team members. Our approach requires the participation of seasoned people who are experts in uncovering the root cause of operational issues and finding innovative solutions to those issues.

"The Premis approach & suite of tools simplify the process."

We won't be focusing on industry best practice.

You read that right. While our research includes studying your competitors, we don't think you want to only end up with what they are already doing. We spend equal time applying your business problems against those outside of your industry because we believe the greatest innovation originates from places you would least expect. We believe companies have begun to realize that years of downsizing and re-engineering have left them more efficient but less innovative. Our method weaves innovation into every step along the way.

We haven't thrown the baby out with the bath water. There is still a great deal of rigor in the analysis of your business processes. We work to understand how things are done today, then scan the industry for solutions. Behind the scenes, we are preparing a process innovation strategy that will not only improve your bottom line, but also will differentiate you from your competition. Our innovation strategy consists of three steps:

Innovate | Integrate | Implement

Premis Consulting Group is an independent executive consulting firm specializing in IT performance improvement and best practice management, from strategy through implementation.

We are former CIOs, Consulting Program Managers, and IT Research Directors who have, as both clients and vendors, designed, managed and evaluated large organizations and engagements. These wide ranging experiences have given us insight into what works and what doesn't.

PREMIS: Results Beyond Recommendations.

Using *Premis* to transform your business processes will result in not only a more effective and efficient organization, but also a more creative way to approach your business.

We differentiate ourselves by integrating the creative process into the re-engineering methodology, a distinctive approach that will lead your organization to new levels of excellence.

Beyond those benefits, if you are looking for a firm with the experience of not just creating, but also successfully executing process innovations, *Premis Consulting Group* can help.

PREMIS: Delivering tools you can use each day, every day.

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The Premis Suite of Services Include ...

Project & Process Reviews

RFP Development

ERP Sourcing Services

Management Consulting

IT Assessments & Strategic Planning

Sourcing Advisory Services

Innovate

Premis works with clients in a range of markets. We use the knowledge we have gained in those markets to create new products and processes for your organization by applying those existing processes and technologies in dramatic ways.

We begin the Innovation Phase by inviting the most knowledgeable and creative resources from your company to our Innovation Institute. Alongside your staff from cross functional, front line and executive ranks, will be our creativity and operations experts and a handful of outside experts: the most creative people we know. While at the Institute, we use tools and techniques that inspire creativity from all the participants and apply it to your business issues. The end result is a series of creative ideas for introducing fundamental change to your organization.

"It's simply no-nonsense consulting"

Integrate

We integrate the results from the Innovation Institute with existing initiatives, perform a SWOT analysis, prioritize the recommendations, and create high level financial and implementation plans. With your approval, we will implement the Quick Hits identified during the Institute, and plan and develop a proof-of-concept for the other recommendations to validate the expected benefits.

Implement

Premis will work with you, side-by-side, implementing the new processes and defining the needed organizational and technology tools. Additionally, we can offer communication plans and develop an in-house public relations plan to help sell the organizational and processes changes to be implemented.